

## Scotiabank Trinidad and Tobago Limited (SBTT) Results for the First Quarter Ended January 31, 2021

### Key Points:

- The Group's performance was mainly driven by the reduction in net impairment losses as SBTT continues to take a prudent approach to loan loss provisioning within the economic climate.
- SBTT has recorded growth in new business in their retail and commercial segments and has seen all-time highs in their key customer service metrics.
- In March 2021, Scotiabank announced the sale of its Guyana's banking operations to First Citizens Bank Limited pending regulatory approval and customary closing conditions.
- The Group continues to focus on investing and growing its operations and technology by expanding in non-branch ATMs, extensive promotion and the use of digital banking channels to efficiently facilitate their customers' banking needs in a secured banking manner.

### Earnings Per Share (EPS):

SBTT reported an EPS of \$0.83 in Q1 2021, up 2.22 per cent or \$0.02 per share on the corresponding period's EPS of \$0.81 in Q1 2020.

### Dividend:

The Board of Directors declared an interim dividend of \$0.60 per share, which will be paid on April 12<sup>th</sup>, 2021 to shareholders on record as at March 22<sup>nd</sup>, 2021. Between FY 2013 & 2021 the Group has shown an average dividend payout ratio of 76.53 per cent.

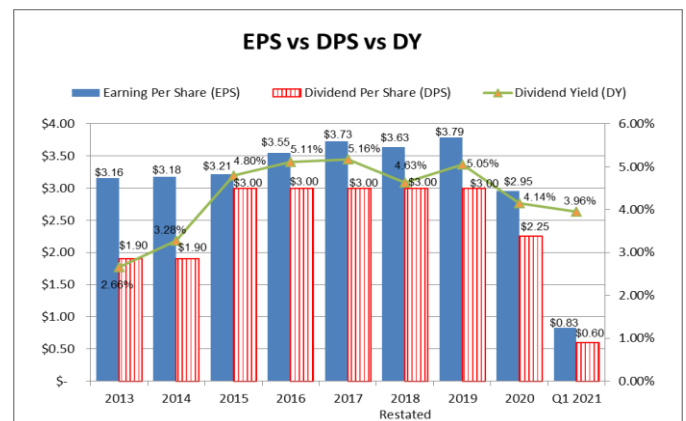
### Industry:

At the current price of \$55.62 the trailing P/E ratio is 18.72 times which is below the banking sector weighted average P/E of 19.35 times. SBTT historic dividend yield as at March 15, 2021 was 4.05 per cent, which is above the banking sector weighted average dividend yield of 2.87 per cent.

EPS	Q1	Q2	Q3	Q4	Total
<b>2021</b>	0.828				<b>0.83</b>
<b>2020</b>	0.810	0.676	0.590	0.877	<b>2.95</b>
<b>2019</b>	1.046	0.898	1.025	0.821	<b>3.79</b>
<b>2018 Restated</b>	0.824	0.914	1.016	0.880	<b>3.63</b>
<b>2018</b>	0.838	0.914	1.030	0.872	<b>3.65</b>
<b>2017</b>	0.966	0.921	0.985	0.857	<b>3.73</b>
<b>2016</b>	0.891	0.854	0.902	0.898	<b>3.55</b>
<b>2015</b>	0.764	0.708	0.892	0.849	<b>3.21</b>
<b>2014</b>	0.818	0.598	0.796	0.963	<b>3.18</b>
<b>2013</b>	0.814	0.725	0.759	0.862	<b>3.16</b>

Financial Year End	October 31
<b>Sector</b>	<b>Banking</b>
Symbol on TTSE	SBTT
Issued Share Capital	176.34MM
Market Capitalization	\$10.02B
Current Price (March 15, 2021)	\$55.62
52 Week Price Range	\$54.00 - \$62.65
Trailing Earnings Per Share (EPS)	\$2.97
Trailing Price to Earnings Multiple	18.72x
Current Book Value/Share	\$23.60
Price to Book	2.36x
Return on Equity	14.02%
Return on Assets	2.13%

Dividend	1st Interim	2nd Interim	3rd Interim	4th Interim	Special	Total	Dividend Yield
<b>2021</b>	0.60					0.60	<b>3.96%</b>
<b>2020</b>	0.60	0.40	0.40	0.85	0.00	2.25	<b>4.14%</b>
<b>2019</b>	0.50	0.50	0.50	1.50	0.00	3.00	<b>5.05%</b>
<b>2018</b>	0.50	0.50	0.50	1.50	0.00	3.00	<b>4.63%</b>
<b>2017</b>	0.50	0.50	0.50	0.50	1.00	3.00	<b>5.16%</b>
<b>2016</b>	0.40	0.40	0.40	0.80	1.00	3.00	<b>5.11%</b>
<b>2015</b>	0.40	0.40	0.40	0.70	1.10	3.00	<b>4.80%</b>
<b>2014</b>	0.40	0.40	0.40	0.70	0.00	1.90	<b>3.28%</b>
<b>2013</b>	0.40	0.40	0.40	0.40	0.30	1.90	<b>2.66%</b>



Income Statement for the period ending January 31 2021						
	Q121	Q120	\$ Change	% Change		YE20
	\$'000	\$'000	Q121 - Q120	Q121 - Q120	Change	\$'000
<b>Revenue</b>						
Net Interest Income	317,360	339,396	(22,036)	-6.49%	↓	1,313,052
Net Other Income	123,828	136,790	(12,962)	-9.48%	↓	465,070
<b>Total Revenue</b>	<b>441,188</b>	<b>476,186</b>	<b>(34,998)</b>	<b>-7.35%</b>	<b>↓</b>	<b>1,778,122</b>
<b>Expenses</b>						
Non-Interest Expenses	200,019	210,477	(10,458)	-4.97%	↓	757,343
Net Impairment loss on financial assets	22,815	52,035	(29,220)	-56.15%	↓	229,917
<b>Income Before Taxation</b>	<b>218,354</b>	<b>213,674</b>	<b>4,680</b>	<b>2.19%</b>	<b>↑</b>	<b>790,862</b>
Income tax expense	72,357	70,910	1,447	2.04%	↑	270,060
<b>Income After Taxation</b>	<b>145,997</b>	<b>142,764</b>	<b>3,233</b>	<b>2.26%</b>	<b>↑</b>	<b>520,802</b>
<b>EPS (cents)</b>	<b>82.8</b>	<b>81.0</b>	<b>1.8</b>	<b>2.22%</b>	<b>↑</b>	<b>295.3</b>

Balance Sheet as at January 31 2021						
	Q121	Q120	\$ Change	% Change		YE20
	\$'000	\$'000	Q121 - Q120	Q121 - Q120	Change	\$'000
<b>Total Assets</b>	<b>27,414,201</b>	<b>26,961,739</b>	<b>452,462</b>	<b>1.68%</b>	<b>↑</b>	<b>27,503,678</b>
<b>Total Liabilities</b>	<b>23,252,439</b>	<b>22,912,371</b>	<b>340,068</b>	<b>1.48%</b>	<b>↑</b>	<b>23,332,053</b>
<b>Total Equity</b>	<b>4,161,762</b>	<b>4,049,368</b>	<b>112,394</b>	<b>2.78%</b>	<b>↑</b>	<b>4,171,625</b>
	<b>27,414,201</b>	<b>26,961,739</b>	<b>452,462</b>			<b>27,503,678</b>

### Financials:

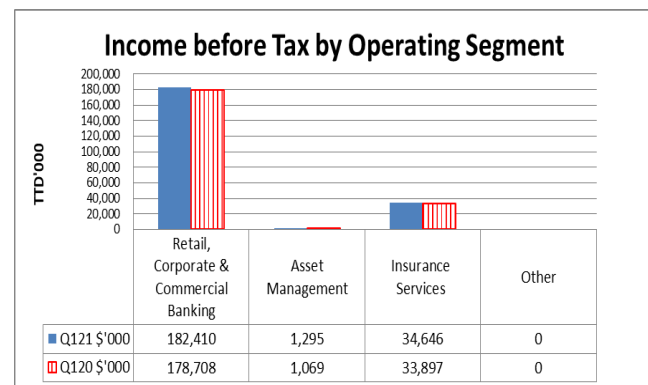
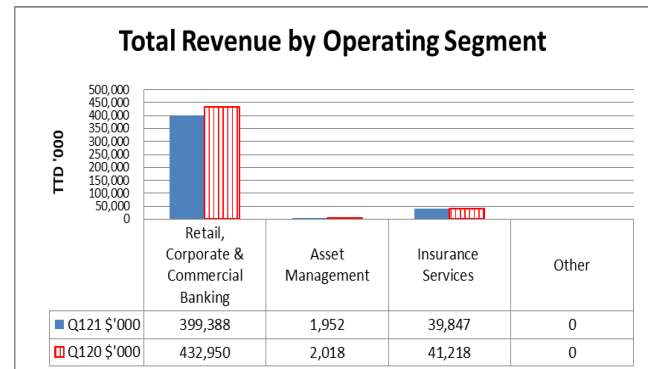
- Total revenue closed at \$441.19MM, down 7.35 per cent or \$35.00MM from Q120's total of \$476.19MM.
- Non-Interest Expenses decreased by 4.97 per cent or \$10.46MM to end at \$200.02MM in Q121.
- Income Before Taxation (IBT) for Q121 stood at \$218.35MM, up 2.19 per cent or \$4.68MM from \$213.67MM in Q120.
- Income After Taxation (IAT) totaled \$146.00MM in Q121, an increase of 2.26 per cent or \$3.23MM from \$142.76MM in Q120.
- Total Assets increased by 1.68 per cent or \$452.46MM to \$27.41B in Q121 which was driven by increased customer deposits and the Group's new loan portfolio, signaling continued confidence in the strength of the Group.
- Total Liabilities increased by 1.48 per cent in Q121 and Total Equity rose by 2.78 per cent or \$112.39MM to close at 4.16B.

### Segments:

The Retail, Corporate & Commercial Banking segment was the major contributor to the Group's Total Revenue with 90.53 per cent, followed by the Insurance Services segment representing 9.03 per cent. In third place was the Asset Management segment holding 0.44 per cent of the Group's Total Revenue.

The major contributor to the Group's Income Before Tax (IBT) was the Retail, Corporate & Commercial Banking segment representing 83.54 per cent. In second place was Insurance Services with 15.87 per cent,

followed by the Asset Management segment holding 0.59 per cent of the Group's IBT.



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